

SVYOM	पूरियन बैंक Union Bank ऑफ इंडिया भारत सरकार का उपक्रम A Government of India Undertaking	R3 INDIA
Overview Guidance	<ul> <li>Global Business mix - ₹ 19.85 Trillion</li> <li>Advances: ₹ 8.47 Trillion</li> <li>Deposits : ₹ 11.38 Trillion</li> </ul>	5 <sup>th</sup> Largest PSB in Business Mix* 9.4% Share among PSBs in Business* *As of Jun-23
Q2 Highlights Business	8,521 Branches & 10,013 ATMs Branches Share • Rural (30%) • Urban (20%)	Shareholding (%)
Financials Asset Quality	<ul> <li>Semi-urban (29%)</li> <li>Metro (21%)</li> <li>Overseas Branches in Dubai &amp; Sydney</li> </ul>	7.43 • Public Govt. of India
Capital Adequacy Fin. Inclusion & ESG	<ul> <li>Banking subsidiary in London, United Kingdom</li> <li>JV in India International Bank (Malaysia)</li> </ul>	Centralized Processing Centres
Strategic Initiatives/Outcome	18,000+ Business Correspondents	105 Union MSME First Branches
EASE Group Entities	2.32 Product per Customer	159 Retail Loan Points & 48 Agriculture Loan Points
Awards	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	Image: SAMBs & 29 ARBs         2           Image: SAMBs & 29 ARBs         2           Image: SAMBs & 40 MCBs         2

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मारत सरकार का उपक्रम







Awards

S VYOM	यूनियन बैंक ऑफ इंडिया भारत सरकार का उपक्रम	Union Ban of In A Government of India Under	dia		
Overview	•	Stro	ng Operating Performa	ance (H1FY24)	•
Guidance	Deposits	RAM	Advances	Operating Profit	Net Profit
Q2 Highlights			Â	(B) (B)	<b>₩</b> ₹ <b>↑</b>
Business	9.04% YoY	14.62% YoY	9.50% YoY	₹ 14,400 Cr	₹ 6,748 Cr
Financials	Deposit growth	Robust growth in RAM advances	Consistent & Sustained Credit	Increased by 19.76% YoY	Increased by 98.11% YoY
Asset Quality		auvances	Growth		
Capital Adequacy	Margins	Efficiency	Profitability	Resilience	Asset Quality
Fin. Inclusion & ESG		X X X			¢
Strategic Initiatives/Outcome	NIM 3.14%	Credit Cost 0.89%	RoA 1.04%	CRAR 16.69% CET-I 13.05%	GNPA 6.38%
Group Entities	NII Rs. 17,966 Cr		RoE 17.26%	PCR 92.03%	NNPA 1.30%
Awards	Increased by 8 bps YoY Increased by 13.09% YoY	Improved by 85 bps YoY	Improved by 82% YoY Improved by 542 bps YoY	Improved by 219 bps YoY Improved by 238 bps YoY Improved by 542 bps YoY	Improved by 207 bps YoY Improved by 134 bps YoY

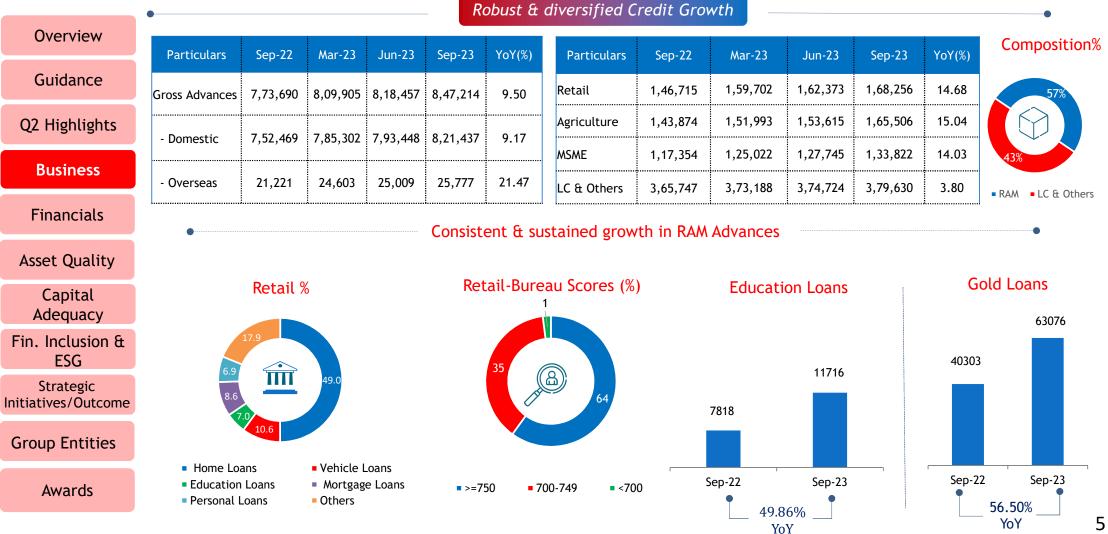




Union Bank of India









भारत सरकार का उपक्रम







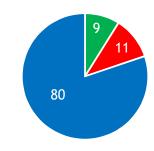
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# Credit to Industries

Overview			(% Share in Domestic Advances)						
Guidance	S No	Sectors	Sep-2	22	Sep-23				
			₹ In Crore	% Share	₹ In Crore	% Share			
Q2 Highlights	1	Infrastructure	1,14,701	15.24	1,04,428	12.71			
Business		-Power	45,226	-	42,787	-			
		-Govt. PSU	21,433	-	25,870	-			
Financials		-Non-PSU	23,792	-	16,917	-			
i maneiats		-Road	19,855	-	22,772	-			
Asset Quality		- HAM	2,820	-	4,560	-			
Asset Quality	2	NBFCs and HFCs	98,129	13.04	1,18,723	14.45			
Capital		- HFCs	34,299	-	38,120	-			
Adequacy		-PSU & PSU Backed NBFCs	26,939	-	33,091	-			
Fin. Inclusion &		-Pvt. NBFCs	36,896	-	47,512	-			
ESG	3	Basic Metals	22,503	2.99	22,987	2.80			
Strategic	4	Petroleum/Coal/Nuclear	20,710	2.75	11,280	1.37			
Initiatives/Outcome	5	Food Processing	20,371	2.71	23,601	2.87			
Group Entities	6	Chemical & Chemical Products	16,493	2.19	13,081	1.59			
	7	Textiles	15,610	2.07	16,664	2.03			
Awards		Total	3,08,517	41.00	3,10,764	37.83			

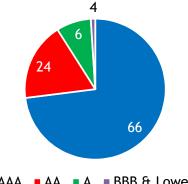
₹ in crore

**Rating-Corporate Loans** (>25 Cr)



BB & Below BBB A & Above

### NBFC -Rating Profile of Standard Exposure



AAA AA AA A BBB & Lower



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**Deposit** Growth



₹ in crore

# **Overview** Guidance Q2 Highlights

**Business** 

Financials

Asset Quality

Capital Adequacy

Fin. Inclusion & ESG

Strategic Initiatives/Outcome

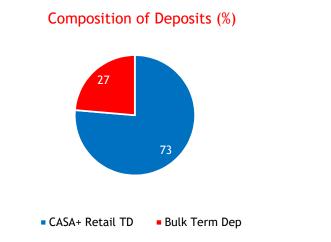
**Group Entities** 

Awards

Particulars	Sep-22	Mar-23	Jun-23	Sep-23	Y-o-Y(%)
Total Deposits	10,43,265	11,17,716	11,28,052	11,37,628	9.04
- Domestic Deposits	10,42,995	11,06,089	11,12,887	11,20,185	7.40
- CASA(%)	35.64	35.62	34.60	34.66	-98 bps

# Liquidity Position

Particulars	As on 30.09.23
Avg. LCR	144.61%
NSFR	136.95%



# **Saving Deposits**

5.50% YoY -

306285

Sep-22

323123

Sep-23







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Quantiaut				Investme	nt Portfolio				
Overview									
Guidance	Domestic Investments —	3,47,175		3,45,370	3,49,0	040	3,48,030		
Q2 Highlights		25		25	22		22		
Business		75		75	78		78		
Financials		Sep-22	1	Mar-23	Jun-		Sep-23	]	
Asset Quality				■ SLR	■ Non	SLR			
Capital Adequacy	Particulars (Domestic)	Sep-22	Mar-23	Jun-23	Sep-23	Sep-22	Mar-23	Jun-23	Sep-23
Fin. Inclusion & ESG			₹	in crore			M-Durat	tion (%)	
Strategic Initiatives/Outcome	Available for Sale	74,209	65,189	80,934	78,862	1.14	1.32	1.19	1.19
Group Entities	-SLR	44,811	37,798	53,402	50,770	0.55	0.68	0.71	0.69
Awards	-NON SLR	29,397	27,391	27,532	28,092	2.50	2.78	2.69	2.62



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Profit & Loss Statement



₹ in crore

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Overview										
	Parameter	Q2FY23	Q3FY23	Q4FY23	Q1FY24	Q2FY24	Y-o-Y	H1FY23	H1FY24	Y-o-Y
Guidance	Interest Income	19,682	20,883	22,005	23,478	24,587	24.92	37,856	48,065	26.97
Q2 Highlights	Interest Expense	11,377	12,255	13,754	14,638	15,461	35.90	21,969	30,099	37.01
Business	Net. Interest Income	8,305	8,628	8,251	8,840	9,126	9.89	15,887	17,966	13.09
Financials	Non-Interest Income	3,276	3,271	5,269	3,903	3,695	12.79	6,093	7,598	24.71
	- Fee based Income	1,602	1,710	1,699	1,947	1,705	6.42	3,281	3,652	11.31
Asset Quality	- Treasury Income	433	471	608	775	681	57.33	818	1,455	78.00
Capital	- Recovery in W/O	1,003	1,090	2,954	692	856	-14.69	1,506	1,548	2.79
Adequacy	Operating Income	11,581	11,899	13,520	12,743	12,821	10.71	21,980	25,564	16.31
Fin. Inclusion & ESG										
Strategic	Operating Expenses	5,004	5,280	6,696	5,564	5,600	11.91	9,955	11,164	12.14
Initiatives/Outcome	Operating Profit	6,577	6,619	6,823	7,179	7,221	9.79	12,025	14,400	19.76
Group Entities	Provisions	4,729	4,374	4,041	3,943	3,709	-21.57	8,618	7,652	-11.21
Awards	Net Profit	1,848	2,245	2,782	3,236	3,511	90.00	3,406	6,748	98.11



NPAs

Assets)

Others

Total

Credit Cost(%)

Investments

Standard Assets

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Parameter

Provision on Non Performing

Taxation (including Deferred Tax



2,816

-113

1,287

653

86

4,729

1.50

2,443

861

-290

1,338

22

4,374

1.24





1,984

-107

56

1,938

72

3,943

0.97

1,691

-124

196

1,942

4

3,709

0.81

6,469

559

235

1,261

94

8,618

1.74

3,676

-230

252

3,879

75

7,652

		Pro	visions					•
							₹ in croi	Ге
r	Q2FY23	Q3FY23	Q4FY23	FY23	Q1FY24	Q2FY24	H1FY23	H1FY24
							l l	

3,567

496

-1094

1,105

-33

4,041

1.77

12,479

1,915

-1,148

3,704

84

17,034

1.64

Guidance

Overview

Q2 Highlights

**Business** 

**Financials** 

Asset Quality

Capital Adequacy

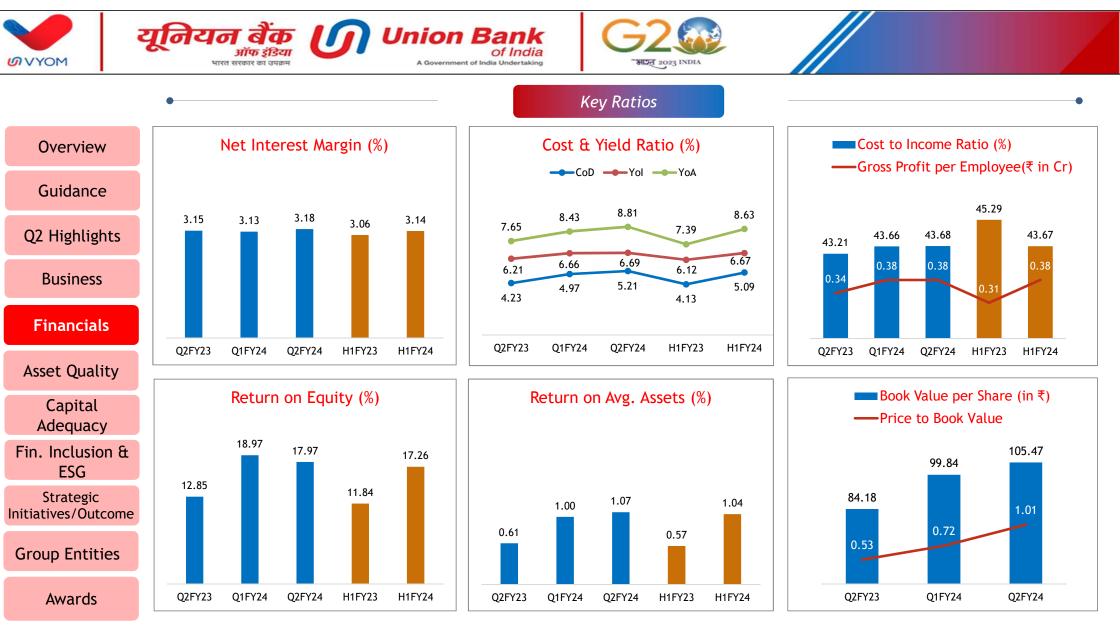
Fin. Inclusion & ESG

Strategic Initiatives/Outcome

**Group Entities** 

Awards

0.89	







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Movement of NPAs



₹ in crore 

Overview					1			
overview	Parameter	Q2FY23	Q3FY23	Q4FY23	Q1FY24	Q2FY24	H1FY23	H1FY24
Guidance	Gross NPA - Opening	74,500	65,391	63,770	60,987	60,104	79,587	60,987
	Add : Additions	2,913	2,567	2,794	3,241	2,632	7,157	5,873
Q2 Highlights	-Balance increase in existing NPA	211	262	107	209	105	741	314
Business	-Fresh slippages	2,702	2,305	2,687	3,032	2,527	6,416	5,559
Dusiness	Less : Reductions	12,022	4,188	5,577	4,124	8,724	21,353	12,848
Financials	-Cash Recovery	2,160	1,702	1,934	1,166	1,722	3,641	2,888
	-Up-gradation	1,263	1,237	964	1,001	984	2,465	1,985
Asset Quality	-Write Off	8,599	1,249	2,679	1,957	6,018	15,247	7,975
Capital	Gross NPAs- Closing	65,391	63,770	60,987	60,104	54,012	65,391	54,012
Adequacy	Gross NPA (%)	8.45	7.93	7.53	7.34	6.38	8.45	6.38
Fin. Inclusion & ESG	Net NPA	19,193	16,195	12,928	12,138	10,421	19,193	10,421
Strategic	Net NPA (%)	2.64	2.14	1.70	1.58	1.30	2.64	1.30
itiatives/Outcome	Total Recovery(incl. TWO)	5,142	4,664	6,534	3,564	4,257	8,945	7,821
Group Entities	Delinquency Ratio(%)	1.80	1.45	1.51	1.73	1.39	2.28	1.57
aroup Littles	PCR%	86.61	88.50	90.34	90.86	92.03	86.61	92.03

Awards



Capital Adequacy Fin. Inclusion & ESG Strategic Initiatives/Outcome

**Group Entities** 

Awards

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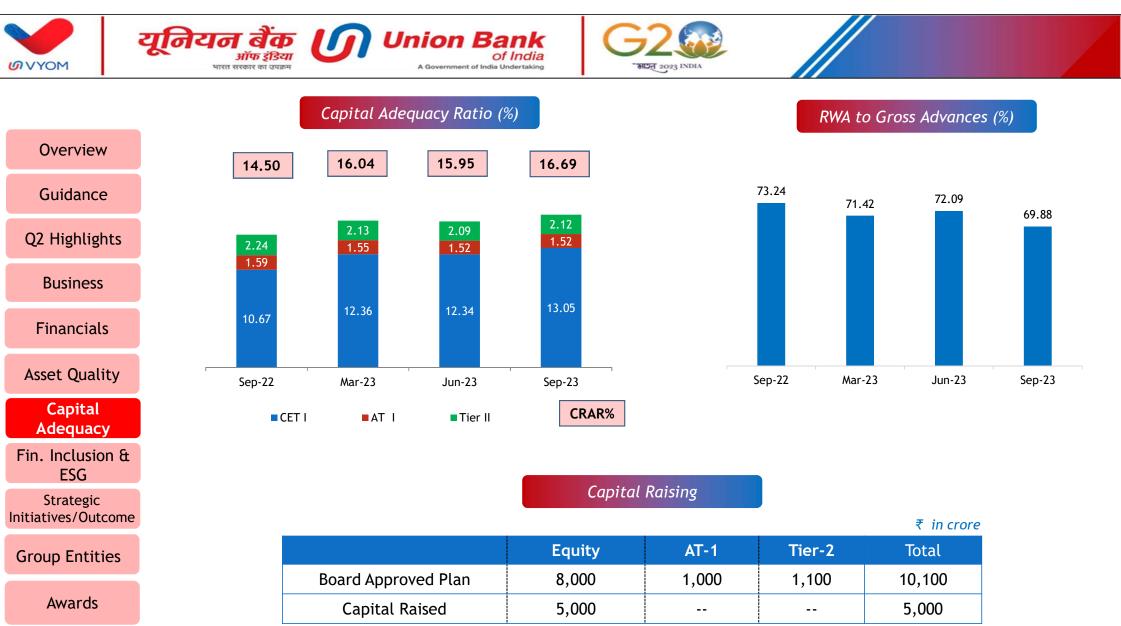




Overview	Sectoral Asset Quality									
Guidance	Segment	Slippages Segment During		Outstanding NPA as on					Sectoral NPA (%)	
Q2 Highlights	Segment	Q2 FY 24	Sep 2022	Dec 2022	Mar 2023	Jun 2023	Sep 2023	Sep-22	Sep-23	
	Retail Loans	506	4,694	4,848	4,693	4,880	4,688	3.20	2.79	
Business	Agriculture	1,004	16,099	16,192	15,607	15,245	14,793	11.19	8.94	
Financials	MSME	827	19,131	16,604	15,652	15,489	14,095	15.93	10.53	
	LC & Others	295	25,467	26,126	25,035	24,490	20,436	7.45	5.38	
Asset Quality	Total	2,632	65,391	63,770	60,987	60,104	54,012	8.45	6.38	

Restructuring					
Cogmont	RF 1.0	) as on	RF 2.0 as on		
Segment	Sep-22	Sep-23	Sep-22	Sep-23	
MSME	1,633	957	3,279	2,010	
Personal Loans	3,216	1,974	6,344	4,444	
Agriculture Allied			321	216	
Corporate Loans	5,351	4,920			
Total	10,200	7,851	9,944	6,670	

SMA Position (Rs. >5 crs)					
	Se	ep-22	Sep-23		
Category	O/s Amount	% to Gross advances	O/s Amount	% to Gross advances	
SMA-0	2,943	0.38	1,384	0.16	
SMA-1	386	0.05	665	0.08	
SMA-2	1,084	0.14	2,366	0.28	
Total	4,413	0.57	4,415	0.52	





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Guidance
Q2 Highlights
Business

**Overview** 

Financials

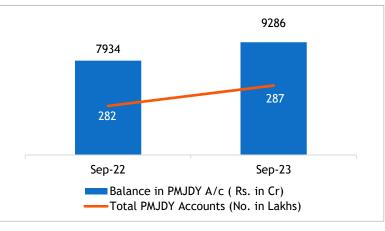
Asset Quality

Capital Adequacy Fin. Inclusion & ESG Strategic Initiatives/Outcome

**Group Entities** 

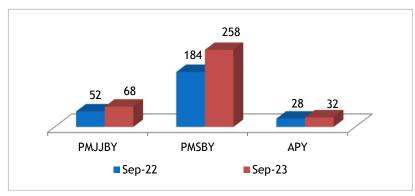
Awards

Priority Sector Lending				
Particulars	RBI Benchmark (as % of ANBC)	Achieved (as % of ANBC)		
Agriculture	18.00	18.67		
Small and Marginal Farmers	10.00	11.81		
Micro Enterprises	7.50	9.17		
Weaker Section	12.00	14.67		
Women Beneficiaries	5.00	15.20		
Total Priority	40.00	41.48		



#### **Government Schemes** Amount No. of Scheme Sanctioned Accounts (₹ in crore) PMSVANidhi 6,98,630 936 Union Guaranteed 3,92,217 16,768 **Emergency Credit Line** Union Personal Loan for 1,275 51 COVID Treatment (UPLCT) Pradhan Mantri Mudra 6,61,703 12,018 Yojana (during H1FY24)

### Performance under Social Security Schemes(# Lakhs)





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**Union Bank** of India Covernment of India Lindertaking



# ESG: Banking for Sustainable Development

Guidance

**Overview** 

Q2 Highlights

**Business** 

**Financials** 

Asset Quality

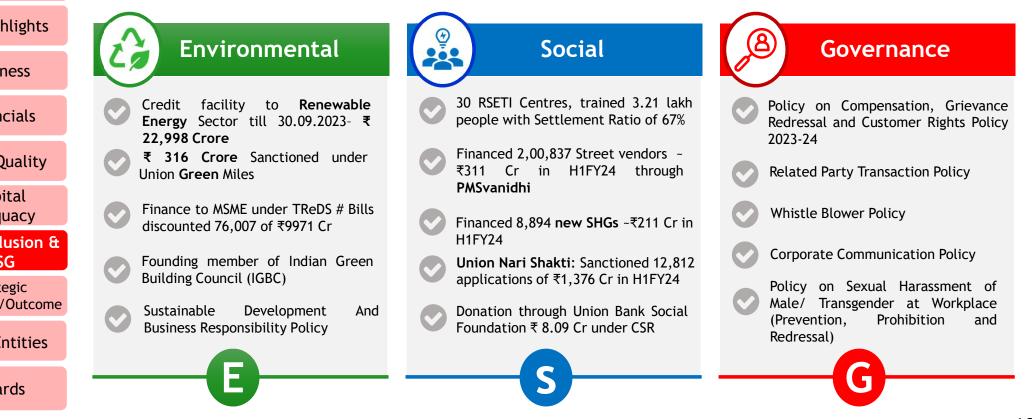
Capital Adequacy

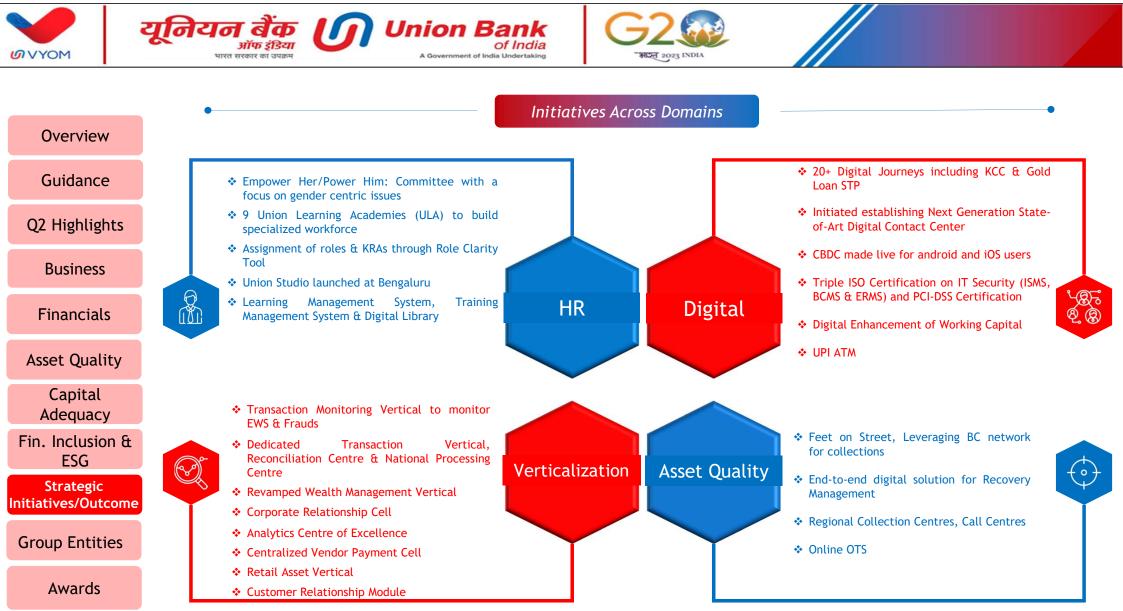
Fin. Inclusion & ESG

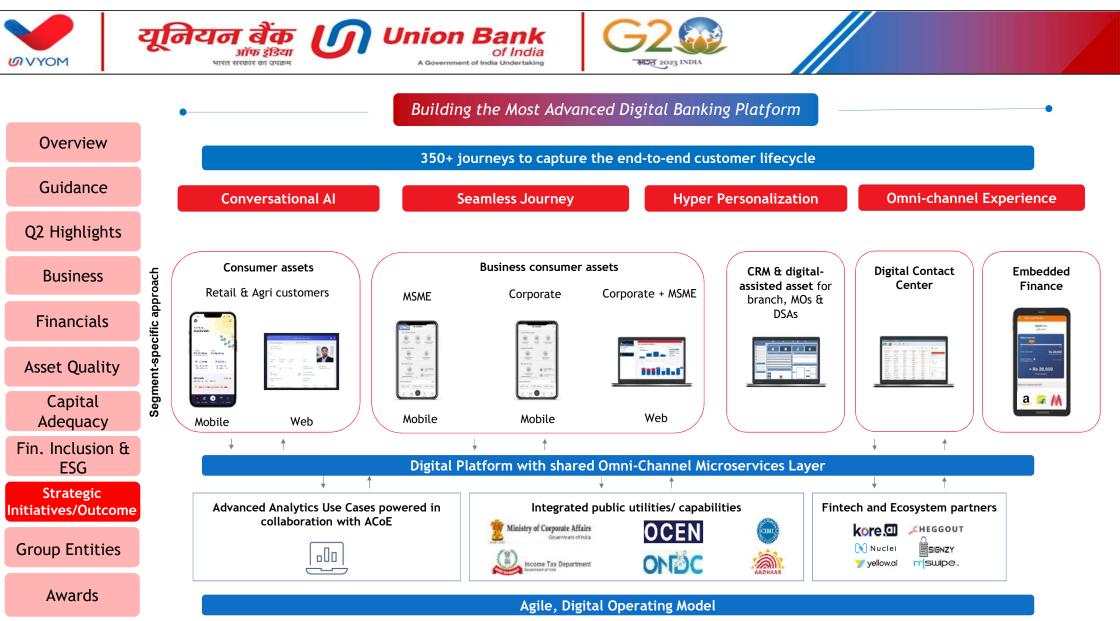
Strategic Initiatives/Outcome

**Group Entities** 

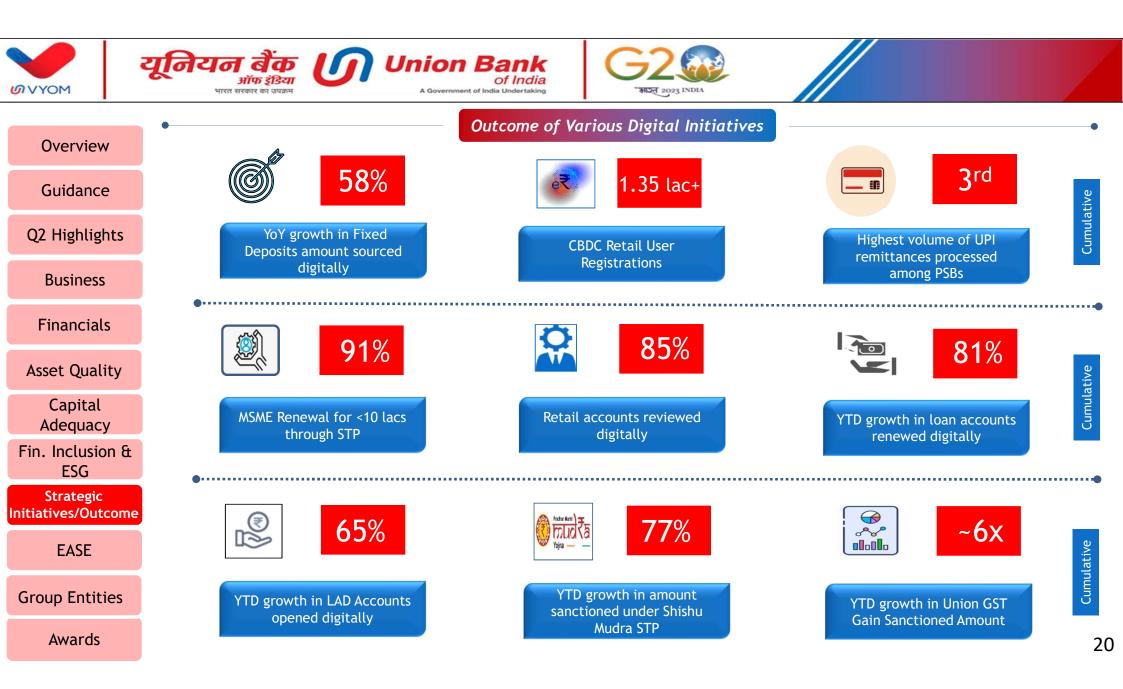
Awards

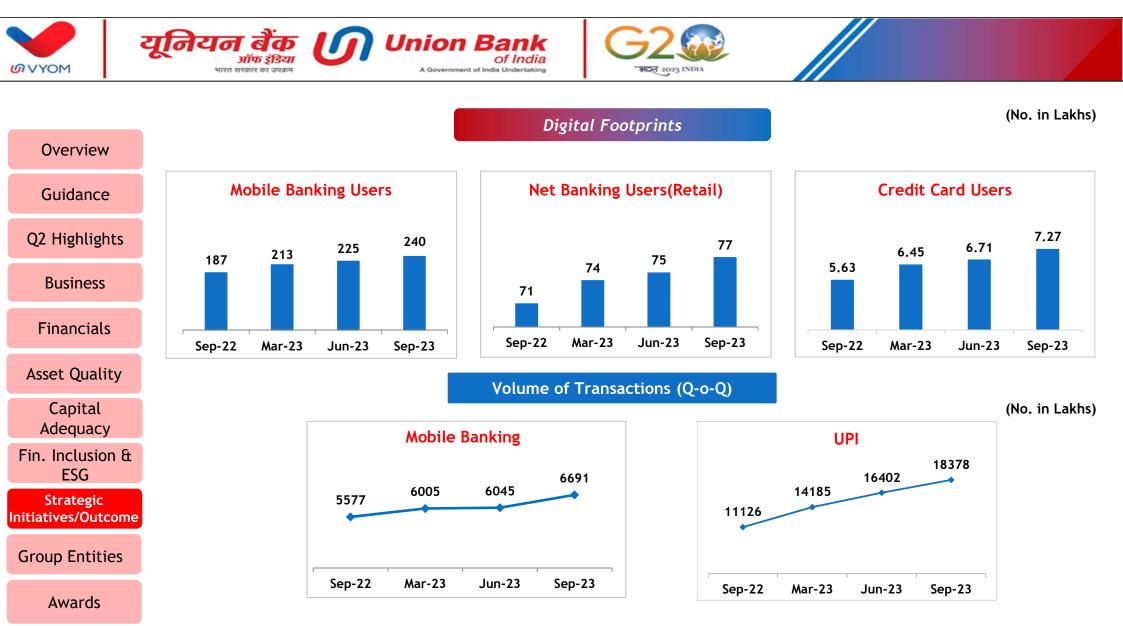


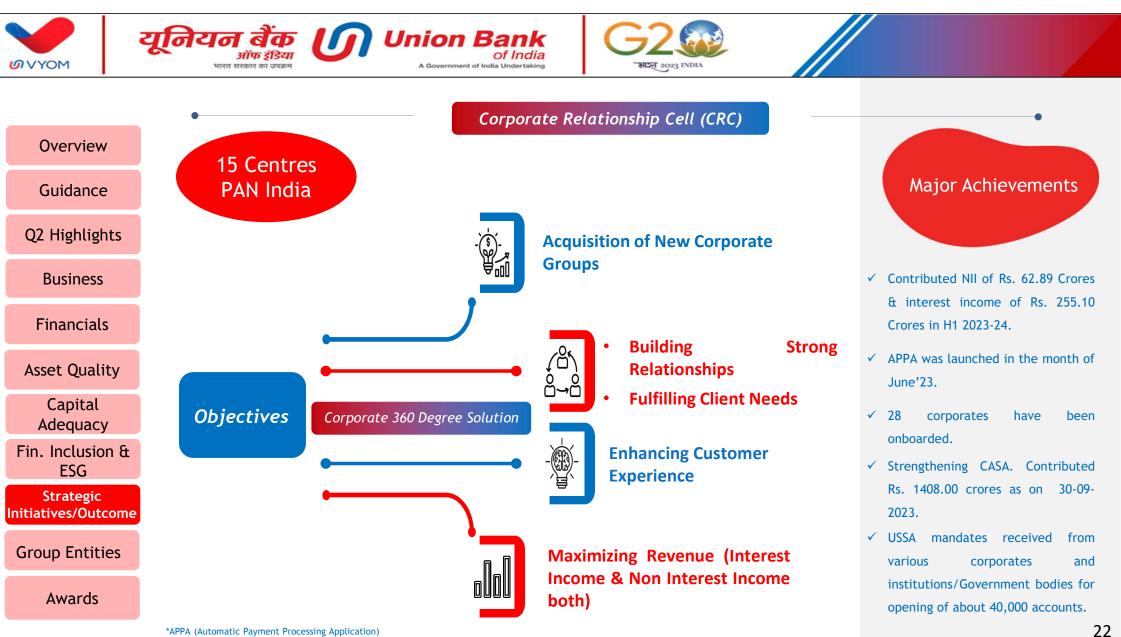




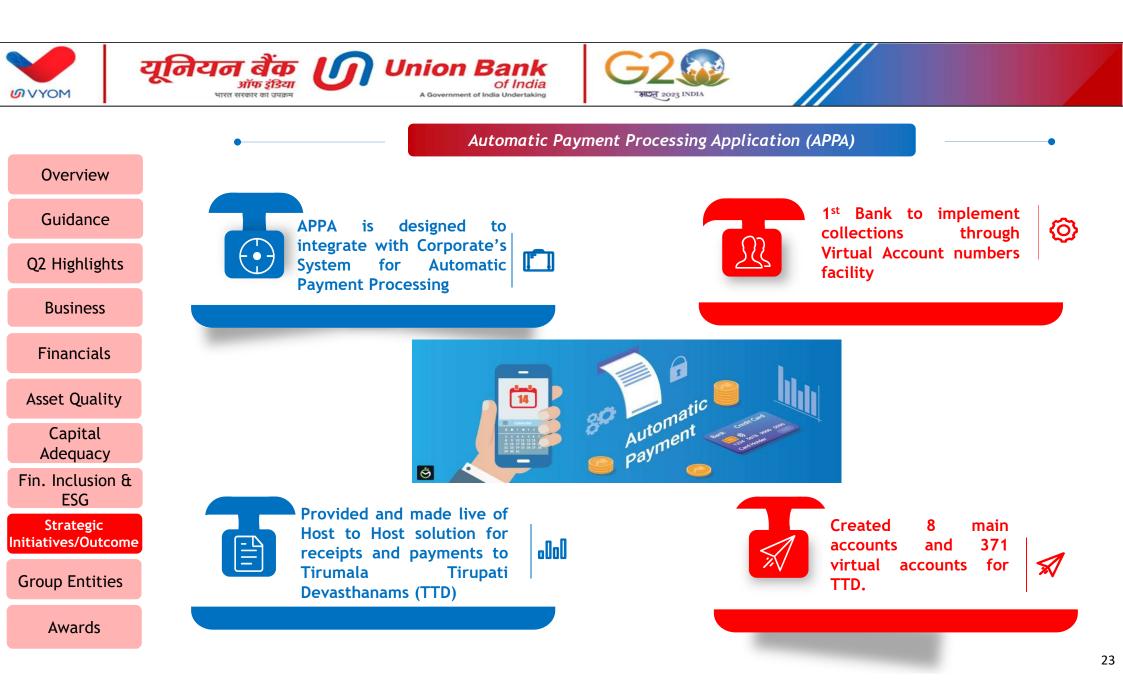








\*APPA (Automatic Payment Processing Application)







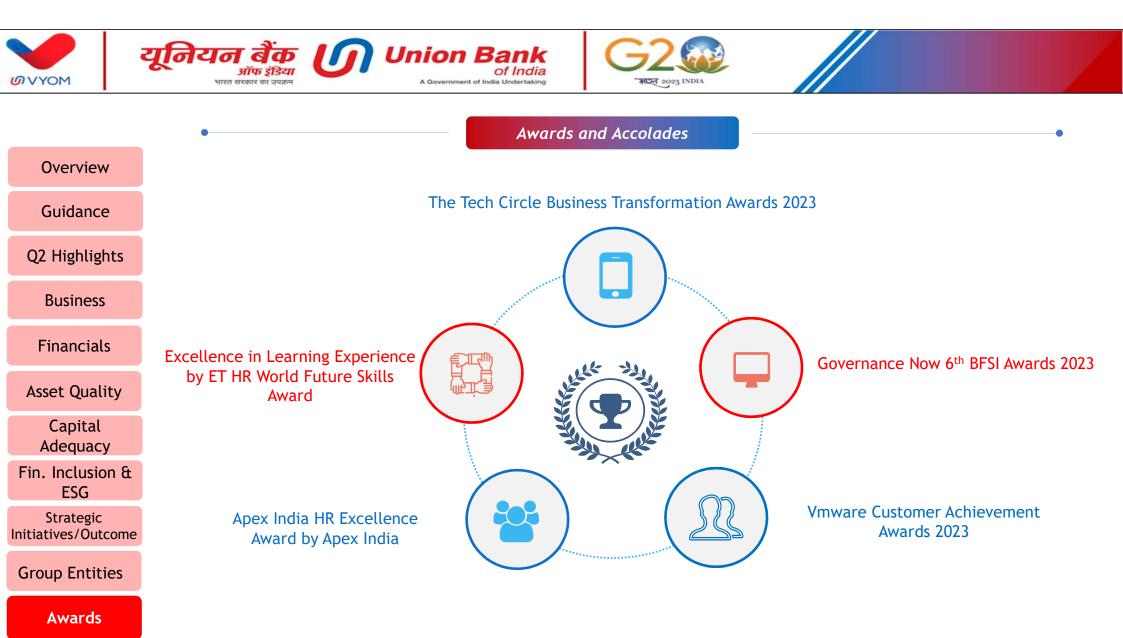
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Subsidiaries & Joint Ventures

Overview	Name of the Entity	Holding	Profit After Tax		Description	
Cuidanas	Name of the Entity	(%)	H1FY23	H1FY24		
Guidance	Subsidiaries					
Q2 Highlights	Union Bank of India (UK) Ltd.	100.00%	15.07	25.69	<ul> <li>Geographical benefits in booking business in UK and Europe.</li> </ul>	
Business	Union Asset Management Co. Pvt. Ltd.	100.00%	2.67	7.79	<ul> <li>Sponsored by Union Bank of India &amp; Dai-ichi Life Holdings, Inc.</li> <li>Crossed AUM of Rs. 12,500 Crores.</li> </ul>	
Financiala	UBI Services Ltd.	100.00%	0.52	2.75	<ul> <li>Sourcing Retail loans like Housing, Mortgage, Education &amp; Vehicle loans, MSME loans, Gold loans and Credit cards for parent Bank.</li> </ul>	
Financials	Andhra Bank Financial Services Ltd.	100.00%	0.43	0.54	<ul> <li>Carry on activities/business of Leasing, Hire purchasing and Merchant Banking</li> </ul>	
Asset Quality	Union Trustee Co. Pvt. Ltd.	100.00%	0.07	0.06	Act as a trustee company for Union Mutual Fund	
Capital	Joint Ventures					
	Star Union Dai-ichi Life Insurance Co. Ltd.	25.10%	59.80	47.99	<ul> <li>One of the fastest growing private life insurance company in India.</li> <li>Pan-India presence through 163 Branch Office</li> <li>Undertaking social responsibility covering 1.10 crores+ lives under the second se</li></ul>	
Fin. Inclusion &					PMJJBY.	
ESG Strategic	India International Bank (Malaysia) BHD	25.00%	(3.75)	0.94	<ul> <li>Undertaking banking business offering deposit &amp; loan products t cater to needs and requirements of customers of Malaysia.</li> </ul>	
Initiatives/Outcome	ASREC India Ltd.	26.02%	11.05	6.91	<ul> <li>Ensures greater efficiency in resolving the NPAs through approval c cases at DRT.</li> <li>Made recovery in 145 accounts during Q2FY24.</li> </ul>	
Group Entities	Associate	. <u>.</u>	<u>.</u>	<u>.</u>		
Awards	Chaitanya Godavari Gramin Bank	35.00%	116.27	156.45	<ul> <li>Regional Rural Bank with 251 branches.</li> <li>Committed to usher in prosperity &amp; plenty by care concern to th financial needs of cross section of rural populace in Guntur, Eas Godavari &amp; West Godavari Districts.</li> </ul>	





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Except for the historical information contained herein, statements in this presentation which contain words or phrases such as "is", "aims", 'will', 'would', 'indicating', 'expected to' etc., and similar expressions or variations of such expressions may constitute 'forward-looking statements'. These forward-looking statements involve a number of risks, uncertainties and other factors that could cause actual results to differ materially from those suggested by the forward looking statements. These risks and uncertainties include, but are not limited to our ability to successfully implement our strategy, future levels of non-performing loans, our growth and expansion in business, the impact of any acquisitions, the adequacy of our allowance for credit losses, technological implementation and changes, the actual growth in demand for banking products and services, investment income, cash flow projections, our exposure to market risks as well as other risks. Union Bank undertakes no obligation to update forward-looking statements to reflect events or circumstances after the date thereof.

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